

Toyota Body & Paint Preferred Partner Programme



Working with optimum products

All suppliers of equipment, tools and consumables included in the Preferred Partner Programme had to prove that they were truly focused on the same processes that meet Toyota's stringent TSM requirements. They also had to fulfil a number of important criteria and/or undergo rigorous testing procedures (as appropriate) in order to be selected as a preferred Toyota partner. Only suppliers who were proven to fulfil every criterion in their sector and/or pass these tests were selected to become Toyota preferred partners.

Frame alignment partners

The frame alignment companies included in Toyota's Preferred Partner Programme all meet a number of specific criteria, including:

- a presence in at least 100 Toyota Authorised Repairers
- a market presence in at least 10 European countries
- the ability to provide comprehensive technical service and support
- onsite and offsite product and/or skills training (specific to Toyota technicians)
- a broad range of specified frame alignment and welding equipment, as well as other specific products, such as wheel alignment systems, extraction systems, mixing rooms, etc.
- a strong research and development (R&D) department for the development of new products and equipment to meet both current and future needs
- the provision of vehicle dimension data when new Toyota models are launched
- the capacity and expertise to advise on the optimum layout and arrangement of an efficient Body shop

Spot welding equipment

Toyota has developed its own unique specifications that welding equipment must meet. The equipment of each supplier was tested by an independent third party to ensure that it could meet these high standards of performance. Only those machines that could meet these requirements appear in the Preferred Partner Programme.

Consumables

Polish, discs, cloths etc. form an important part of much of the work within the Body & Paint shop. Toyota has tested and selected a number of partners who offer these products that they consider to provide comprehensive service and superior performance.

Abrasives

All abrasive products were tested on different types of repair, including both new and used panels. Each test was timed and reliability, durability and the scratch quality of the surface was measured. Only abrasives that were relatively long lasting and durable, and offered the required scratch quality were chosen.

Others

All other consumables were selected based on the supplier's market representation and the capacity to offer training and support across Europe.

Toyota Validated





USI Italia

Based in Verona, USI Italia s.r.l. is one of the world's leading providers of spray booths, specialised in the design, production and sale of spray booths for cars and commercial vehicles. Established in 1969, USI Italia began its activities in the spray booth field and since then its purpose has always been clear: to design and produce products that satisfy end-user requirements, whilst maintaining the product's high level of performance and reliability.

USI Italia currently has a staff of 95 and has built a reputation of innovation and excellence due to its ongoing investments in research and development. It continues to explore optimised work phases and improved performance. The company has subsidiaries in Spain, Brazil and the US.

USI Italia's product line is focused on spray booths and preparation areas for cars and commercial vehicles. Within the wide product range suited to meet the different needs of customers, Chronotech™ is USI Italia's leading-edge booth. It was expressly developed by the USI Italia team for customers interested in increasing the productivity level of their body shops, reducing fuel and energy consumption and reducing running costs. Chronotech maintains the characteristics that have always distinguished USI Italia's equipment; high performance, high reliability, long life and ease of use.

